## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 08, 2022

# **RxSight**, Inc.

(Exact name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-40690 (Commission File Number) 94-3268801 (IRS Employer Identification No.)

100 Columbia Aliso Viejo, California (Address of Principal Executive Offices)

92656 (Zip Code)

Registrant's Telephone Number, Including Area Code: 949 521-7830

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.001 per share	RXST	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02 Results of Operations and Financial Condition.

On August 08, 2022, RxSight, Inc. (the "Company") issued a press release announcing its results of operations and financial condition for the three and sixmonths ended June 30, 2022. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The information furnished in this Current Report on Form 8-K under Item 2.02 and the exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or in any filing under the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

The following exhibit is furnished as part of this report:

Exhibit number	Description
99.1	<u>Press Release dated August 08, 2022.</u>
104	Cover Page Interactive Data File (embedded within the inline XBRL document).

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RxSight, Inc.

Date: August 08, 2022

By: <u>/s/ Shelley Thunen</u> Name: Shelley Thunen Title: Chief Financial Officer



#### **RxSight, Inc. Reports Second Quarter 2022 Financial Results**

**Aliso Viejo, Calif. (NASDAQ: RXST) – August 8, 2022** – RxSight, Inc., an ophthalmic medical device company dedicated to improving the vision of patients following cataract surgery, today reported financial results for the three and six months ended June 30, 2022.

#### **Key Quarterly Highlights:**

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- Delivered second quarter 2022 revenue of \$11.4 million, an increase of 132% compared to the second quarter of 2021, reflecting:
  - The sale of 49 Light Delivery Devices (LDD<sup>™</sup>s), representing a 96% unit increase from the second quarter of 2021, expanding the installed base to 294 LDDs at the end of the quarter, a 126% increase compared to the 130-unit LDD installed base at the end of the second quarter of 2021.
  - The sale of 5,400 Light Adjustable Lenses (LAL®s), representing a 196% increase in procedure volumes when compared to the second quarter of 2021.
- Increased full-year 2022 revenue guidance to a range of \$44.0 million to \$46.0 million, which implies a growth rate of 95% to 104% when compared to 2021.

"In the second quarter of 2022, RxSight continued to establish a track record of strong year-over-year and sequential growth, driven by vigorous demand for our LDD and accelerating utilization of our LAL," said Dr. Ron Kurtz, Chief Executive Officer and President of RxSight. "Our progress thus far reflects the powerful benefits doctors and patients derive when they choose our unique LAL system, enabling them to achieve excellent vision without glasses or compromises."

#### **Second Quarter Financial Results**

In the second quarter of 2022, total revenue was \$11.4 million, an increase of 132% compared to the second quarter of 2021. Revenue growth was driven by a 92% increase in LDD revenue and a 199% increase in LAL revenue, as compared to the second quarter of 2021.

Gross profit for the second quarter of 2022 was \$4.8 million (42% of revenue), an increase of \$5.6 million or 690% compared to the gross (loss) of \$(0.8) million ((17)% of revenue) for the second quarter of 2021.

Total operating expenses for the second quarter of 2022 were \$20.6 million, a 57.5% increase from \$13.1 million in the second quarter of 2021. The rise in operating expenses was primarily due to higher sales and marketing headcount to support the company's growth plans, the cost associated with operating as a public company, and an increase of \$1.4 million in stock-based compensation expense.



In the second quarter of 2022, the company reported a net loss of \$(16.7) million, or \$(0.61) per basic and diluted share, compared to net loss of \$(13.5) million, or \$(3.28) and \$(3.53) per share on a basic and diluted basis, respectively, in the second quarter of 2021.

The adjusted net loss in the second quarter of 2022 was \$(13.8) million, or \$(0.50) per basic and diluted share, compared to an adjusted net loss of \$(13.3) million, or \$(3.24) per basic and diluted share in the second quarter of 2021.

Cash, cash equivalents and short-term investments as of June 30, 2022, were \$128.6 million and long-term debt was \$39.9 million.

#### **Financial Outlook**

Based on its second quarter 2022 performance, RxSight has revised its 2022 full year revenue guidance to a range of \$44.0 million to \$46.0 million, compared to prior guidance of \$41.5 million to \$45.5 million. The revised guidance range implies an annual growth rate versus 2021 of 95% to 104%. The company has increased its 2022 gross margin guidance range to 37% to 38% of revenue, up from the previous range of 35% to 36% of revenue. The Company also narrowed its operating expense guidance to a range of \$88.0 million to \$90.0 million compared to prior guidance of \$86.0 million to \$90.0 million.

#### **Conference Call**

On Monday, August 8, 2022, at 1:30 p.m. Pacific Time, the company will host a conference call to discuss its second quarter 2022 financial results. Participants may register for the call here or through a live and archived webcast of the event available for one year at https://investors.rxsight.com/. While not required, it is recommended participants join 10 minutes prior to the event start time.

#### About RxSight, Inc.

RxSight, Inc. is a commercial-stage medical technology company dedicated to improving the vision of patients following cataract surgery. The RxSight® Light Adjustable Lens system, comprised of the RxSight Light Adjustable Lens® (LAL), RxSight Light Delivery Device (LDD) and accessories, is the first and only commercially available intraocular lens (IOL) technology that enables doctors to customize and optimize visual acuity for patients after cataract surgery. The LAL now features ActivShield<sup>TM</sup> technology, a revolutionary UV protection layer built into the lens. Additional information about RxSight can be found at www.rxsight.com.



#### **Forward-Looking Statements**

This press release contains forward-looking statements, including the Company establishing a track record of strong year-over-year and sequential growth driven by the vigorous demand for the Company's LDD and accelerating utilization of its LAL and the powerful benefits doctors and patients derive when they choose the LAL system enabling them to achieve excellent vision without glasses or compromises. Such statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our or our industry's actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed, implied or inferred by these forward-looking statements, and among other things, our ability to maintain cash balances and successfully commercialize or partner our product candidates currently under development. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "would," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "projects," "potential," or "continue" or the negative of such terms and other same terminology. These statements are only predictions based on our current expectations and projections about future events. You should not place undue reliance on these statements. Actual events or results may differ materially. In evaluating these statements, you should specifically consider various factors. These and other factors may cause our actual results to differ materially from any forward-looking statement. We undertake no obligation to update any of the forward-looking statements after the date of this press release to conform those statements to reflect the occurrence of unanticipated events, except as required by applicable law.

**Company Contact:** Shelley B. Thunen

Chief Financial Officer sthunen@rxsight.com

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#### RxSIGHT, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS (UNAUDITED) (In thousands, except share and per share amounts)

	Three Months Ended June 30,			Six Months Ended June 30,				
		2022		2021		2022		2021
Sales	\$	11,360	\$	4,897	\$	20,301	\$	8,381
Cost of sales		6,572		5,709		11,752		8,074
Gross profit (loss)		4,788		(812)		8,549		307
Operating expenses:								
Selling, general and administrative		14,388		6,502		28,008		12,113
Research and development		6,192		6,563		12,911		13,206
Total operating expenses		20,580		13,065		40,919		25,319
Loss from operations		(15,792)		(13,877)		(32,370)		(25,012
Other income (expense), net:								
Change in fair value of warrants		—		1,214		—		1,214
Expiration of warrant		—		—		—		5,018
Interest expense		(1,136)		(826)		(2,196)		(1,524
Interest and other income		196		15		242		32
Loss before income taxes		(16,732)		(13,474)		(34,324)		(20,272
Income tax expense		0		3		4		10
Net loss	\$	(16,732)	\$	(13,477)	\$	(34,328)	\$	(20,282
Other comprehensive loss								
Unrealized (loss) gain on short-term investments		(76)		(4)		(150)		3
Foreign currency translation (loss) gain		(9)		1		(13)		(3
Total other comprehensive loss	-	(85)	-	(3)		(163)		
Comprehensive loss	\$	(16,817)	\$	(13,480)	\$	(34,491)	\$	(20,282
Net loss per share:								
Attributable to Series G common stock, basic and diluted	\$		\$	(0.32)	\$	_	\$	(0.48
Attributable to common stock, basic	\$	(0.61)	\$	(3.28)	\$	(1.25)	\$	(5.00
Attributable to common stock, diluted	\$	(0.61)	\$	(3.53)	\$	(1.25)	\$	(5.23
Weighted-average shares used in computing net loss per share:								
Attributable to Series G common stock, basic and diluted		_		1		_		
Attributable to common stock, basic		27,559,908		4,106,403		27,493,130		4,052,920
Attributable to common stock, diluted		27,559,908		4,166,439		27,493,130		4,113,249



# **RxSIGHT, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)** (In thousands, except share and per share amounts)

		June 30, 2022 (Unaudited)		December 31, 2021	
Assets	(-	,			
Current assets:					
Cash and cash equivalents	\$	24,004	\$	24,361	
Short-term investments		104,616		134,971	
Accounts receivable		6,884		4,862	
Inventories		11,622		8,032	
Prepaid and other current assets		2,802		4,069	
Total current assets		149,928		176,295	
Property and equipment, net		11,083		11,217	
Operating leases right-of-use assets		4,704		4,284	
Restricted cash		811		811	
Other assets		188		114	
Total assets	\$	166,714	\$	192,721	
Liabilities and stockholders' equity					
Current liabilities:					
Accounts payable	\$	3,277	\$	1,689	
Accrued expenses and other current liabilities		7,877		7,859	
Lease liabilities		1,842		1,529	
Total current liabilities		12,996		11,077	
Long-term lease liabilities		3,851		3,642	
Term loan, net		39,881		39,760	
Total liabilities		56,728		54,479	
Commitments and contingencies					
Stockholders' equity:					
Common stock, \$0.001 par value, 900,000,000 shares authorized, 27,631,479 shares issued and outstanding as of June 30, 2022 and 27,366,746 shares issued and outstanding as of December 31, 2021		27		27	
Preferred stock, \$0.001 par value, 100,000,000 shares authorized, no shares issued and outstanding					
Additional paid-in capital		623,746		617,511	
Accumulated other comprehensive loss		(183)		(20)	
Accumulated deficit		(513,604)		(479,276)	
Total stockholders' equity		109,986		138,242	
Total liabilities and stockholders' equity	\$	166,714	\$	192,721	
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#### **Non-GAAP Financial Measures**

To supplement our unaudited condensed consolidated financial statements presented under generally accepted accounting principles in the United States ("GAAP"), we believe certain non-GAAP measures, including Adjusted net loss, and Adjusted net loss per share, basic and diluted, provide useful information to investors and are useful in evaluating our operating performance. For example, we exclude stock-based compensation expense and change in fair value of warrants because these are non-cash in nature and excluding these items provides meaningful supplemental information regarding our operational performance and allows investors the ability to make more meaningful comparisons between our operating results and those of other companies.

We believe that non-GAAP financial information, when taken collectively, may be helpful to investors because it provides consistency and comparability with past financial performance. However, non-GAAP financial information is presented for supplemental informational purposes only, has limitations as an analytical tool and should not be considered in isolation or as a substitute for financial information presented in accordance with GAAP. In addition, other companies, including companies in our industry, may calculate similarly titled non-GAAP measures differently or may use other measures to evaluate their performance. A reconciliation is provided below for each non-GAAP financial measure to the most directly comparable financial measure stated in accordance with GAAP. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measures, and not to rely on any single financial measure to evaluate our business.

#### Adjusted Net Loss and Adjusted Net Loss Per Share

Adjusted net loss is a non-GAAP financial measure that we define as net loss adjusted for (i) stock-based compensation and (ii) change in fair value of warrants. We believe Adjusted net loss provides investors with useful information on period-to-period performance as evaluated by management and comparison with our past financial performance and is useful in evaluating our operating performance compared to that of other companies in our industry, as this metric generally eliminates the effects of certain items that may vary from company to company for reasons unrelated to overall operating performance. Adjusted net loss for Series G Common Stock is not impacted by the adjustments.



Reconciliations of Net loss to Adjusted net loss and the presentation of Adjusted net loss per share, basic and diluted, are as follows:

#### RxSIGHT, INC. GAAP To NON-GAAP RECONCILIATIONS (UNAUDITED) (In thousands, except share and per share amounts)

	Three months ended June 30,			Six months ended June 30,				
		2022		2021		2022		2021
Common Stock								
Numerator:								
Net loss available to stockholders, basic	\$	(16,732)	\$	(13,477)	\$	(34,328)	\$	(20,282)
Net loss available to stockholders, diluted		(16,732)		(14,691)		(34,328)		(21,496)
Add:								
Stock-based compensation		2,904		1,406		5,553		2,645
Change in fair value of warrants				(1,214)		—		(1,214)
Adjusted net loss available to common stockholders, basic:	\$	(13,828)	\$	(13,285)	\$	(28,775)	\$	(18,851)
Adjusted net loss available to common stockholders, diluted:	\$	(13,828)	\$	(13,285)	\$	(28,775)	\$	(18,851)
Denominator:								
Weighted-average shares outstanding, basic		27,559,908		4,106,403		27,493,130		4,052,920
Weighted-average shares outstanding, diluted		27,559,908		4,166,439		27,493,130		4,113,249
Adjusted net loss per share, basic	\$	(0.50)	\$	(3.24)	\$	(1.05)	\$	(4.65)
Adjusted net loss per share, diluted	\$	(0.50)	\$	(3.24)	\$	(1.05)	\$	(4.65)